



An Exelon Company

# EDGE MARYLAND ENERGY DISCOUNTS FOR GROWING ENTERPRISES



A program to help Delmarva Power's industrial and commercial customers in Maryland save money.



## OVERVIEW

- EDGE Maryland offers a discount on energy bills to companies that expand or relocate to the Eastern Shore of Maryland.
- Participating businesses in our Maryland service area receive a 20-percent discount off the electric delivery portion of their new facility's energy bill for five years.
- The program is available to both new and existing commercial businesses of all sizes and a variety of expansion options are available, including:
  - Constructing a new building
  - Purchasing or leasing a vacant building
  - Expanding an existing facility

## COMMITTED TO YOUR SUCCESS

We are proud to do our part supporting economic growth along the Eastern Shore through our EDGE Maryland program. We have served businesses in this area for generations and we are committed to helping local businesses grow and succeed.

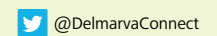
Our expert team will be there to support you through every step of the process. From application through completion, you will find expert support for your expansion project. Whether you are a current customer or interested in moving your business to Maryland's Eastern Shore, it is easy to apply online and begin saving.

Visit [delmarva.com/EDGEMD](http://delmarva.com/EDGEMD) or call **833-263-3343** to learn more.

**Customer Service/Servicio en Español:**  
**1-800-375-7117**

**TTY for Hearing Impaired:**  
**1-800-822-1200**

STAY INFORMED. STAY CONNECTED.



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# Give your business an EDGE and save.

## EDGE Maryland helps growing businesses *save money.*

Reducing operating costs is key to any commercial or industrial project. For many businesses, energy costs have a big impact on the bottom line. EDGE Maryland helps growing businesses reduce their operating costs by lowering energy bills. Companies expanding their businesses can see significant savings and gain a competitive advantage in their industry by reducing annual costs per square foot.

EDGE Maryland also benefits Eastern Shore communities by helping retain local businesses and attract new business. When you participate in the program, you not only help your business, you also support economic development and create job opportunities for Maryland residents.



## ELIGIBILITY GUIDELINES:

EDGE Maryland is available to Delmarva Power's commercial and industrial customers that meet the below guidelines.

| Facility Types   | Requirements  | New Hires   | Timing  |
|--|---|---|---|
| <ul style="list-style-type: none"> <li>■ New building</li> <li>■ Vacant space that is purchased or leased</li> <li>■ Expansion of existing site</li> </ul> | <ul style="list-style-type: none"> <li>■ Customer in our Maryland service area</li> <li>■ Addition of 8,000 sq. ft. or more</li> <li>■ Facilities that are expanded must have ability to differentiate new usage from existing usage</li> </ul> | <ul style="list-style-type: none"> <li>■ Two or more new full-time employees</li> </ul> | <ul style="list-style-type: none"> <li>■ Electric service must begin within 24 months of commitment date</li> </ul> |

## HOW IT WORKS

1. Complete the EDGE Maryland application on our website.
2. Receive approval from Delmarva Power.
3. Complete an eligible addition of at least 8,000 square feet and hire two or more new full-time employees.
4. Begin electric service within 24 months of the commitment date noted in your application.
5. Receive your savings on your monthly energy bill.



## EARN VALUABLE SAVINGS

Participating businesses in our Maryland service area can receive a 20-percent discount off the electric delivery portion of their new facility's energy bill for five years, based on the new square footage added at the facility. EDGE discounts appear in the "Delivery Charges" section of your energy bill, which shows the costs of delivering electricity to your new facility from local substations and power lines.

Here's an example of EDGE discounts on a bill:

### Details of Electric Charges

**Demand (kW)**

**Delivery Charges**

| Type of Charge                         | Amount (\$)     |
|--|-----------------|
| Customer Charge                        | \$XXX.XX        |
| EDGE customer charge credit            | \$-XXX.XX       |
| EDGE DST kW credit                     | \$-XXX.XX       |
| <b>Total electric delivery charges</b> | <b>\$XXX.XX</b> |